| Prepared By: Head of Incubation & Start Up Business | Working Instructions Management of Business | Date: 25 January 2021 |
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| Checked By: Vice Rector 4 | Incubation | Revision: 00 |
| Approval By: MR | Doc No:WI-WAREK4/MOBI/07/IKB/01/2021/00 | Page: 01 of 01 |

WORKING INSTRUCTIONS

1. Objectives:

- Fostering small business actors so that they can progress and develop in society.
- Provide relevant training related to the business run by business actors.
- It is hoped that it can produce innovations that are useful and can be applied in society.

2. Programme

• Business Incubation

The Business Incubation Programme implemented by the Center for Innovation & Business (CIB) aims to foster and develop small business actors so that they can progress and develop. This program is aimed at the community who are one of the stakeholders of the LSPR CIB.

 Training and workshops related to Business Planning, Design Thinking, Business Model Canvas, Financial Management, Business Legality, Digital Marketing and Customer Service.

Business Incubation

| No | Description dan Process | PIC | Documents |
|----|---|-----------------------|---------------------------|
| 1 | Business Incubation planning design | Vice Rector 4 Head of | Proposal TOR Poster |
| | | Incubation & | 1 00101 |
| | | Start up | |
| | | Business | |
| | | | |
| 2 | Collaborating with various partners who can support the incubation process. | Vice Rector 4 | Proposal TOR |
| | | Head of | Email |
| | | Incubation & | Direct Messages |
| | | Start up Business | (Chat) |
| | | | |

| 3 | Registration of participants | CIB Officer | e-Form |
|---|------------------------------|----------------------|-----------------------------|
| 4 | Selection of Participants | Vice Rector 4 | e-Form |
| | | Head of Incubation & | Participant's Commitment |
| | | Start up Business | Form |
| | | CIB Officer | |
| 5 | Implementation of Incubation | Head of Incubation & | Trainer Contract |
| | | Start up Business | Teaching Material |
| | | CIB Officer | |
| 6 | Monitoring and Evaluation | Vice Rector 4 | Monitoring Form |
| | | Head of Incubation & | Feedback Form |
| | | Start up Business | Post Event Report |

